

Exactor Client Success Story

Client's Business Profile:

For more than 50 years Alternative Work Force (AWF), a division of Huffmaster Inc., has provided single-source solutions for Fortune 500 clients throughout the United States, which includes recruiting qualified temporary and permanent replacement personnel to keep your business operational. We provide staffing for general labor, assembly/production, mechanics/maintenance, skilled trades and general office work throughout the US. Our staffing also extends to healthcare professionals, teaching and support staff, and security specialists for all types of security needs. Contingency planning and temporary replacement personnel are available to fill your immediate needs.

Client's Business Challenge:

Until recently, AWF managed its sales tax compliance efforts applying manual processes. "Tracking exempt certificates posed a particular challenge as clients presented the exempt certificates after the sale," said Jennifer, the company tax specialist. "This labor intensive manual process was bound to be error prone and it slowed down the billing process. In addition, having accurate tax rates calculated was critical to producing correct invoices and critical to our compliance efforts."

The company decided to seek an external service that would provide an end-to-end solution, with high levels of accuracy, scalability, and seamless transition between the transaction and the reporting phases. Jennifer says that Exactor addressed all of these needs, and more. In terms of price, using Exactor's outsourced sales tax compliance software is saving the company with their very competitive pricing.

"Exactor has provided technical expertise, and has been willing to work with us via email or phone, your customer service is outstanding and a pleasure to work with."



Outcome:

Before deciding on Exactor, Jennifer compared different providers, but settled on Exactor for many reasons. "In addition to the preferred pricing, the company showed a high level of flexibility and customization that our business needed."

One of the deciding factors in Jennifer's decision was the ability of Exactor to produce reports that allowed them to "easily compare their internal reports with what Exactor had calculated for their sales tax payment obligation."

"Exactor showed a high level of patience, willing to work with whatever barriers were presented. The customer service group is excellent to work with, ready to answer any question and extremely helpful with any issue. Bottom line is that they have an excellent customer service department" says Jennifer. "Exactor has provided technical expertise, and has been willing to work with us via email or phone, your customer service is outstanding and a pleasure to work with."

CONTACT US

For More Information about Exactor's Sales Tax Software Suite
feel free to contact your Exactor representative for a consultation.

Call 800.851.8226 or Email Sales.Support@exactor.com

With over ten (10) years of experience automating sales tax compliance, Exactor is the premier provider of Sales Tax Compliance Services. Exactor's fully automated SaaS System has been revolutionizing transaction-related tax compliance by providing an enterprise level solution for secure, reliable and accurate sales tax compliance efforts, including calculating taxes in all commercial environments, record keeping, tax processing and the generating and filing of tax returns. Exactor's dynamic Software Suite offers a simple and seamless integration of the Exactor Sales Tax Calculation Module into any business and transaction platform where real time calculation is required. The Exactor engine will then automate the process of generating and filing the returns, so that the user can focus on their sales and running the business, trusting Exactor to manage their transaction taxes. The Exactor suite offers a high level of automation, rapid delivery, and highly scalable results, ensuring an on time, on budget, enterprise-class tax solution to fit the needs of any business.

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